



## Chicagoland Connectivity - Indiana Business Advantage

Shape your digital future with a data center campus that offers industry leading tax advantages in a business friendly state, with Chicagoland connectivity.



### 20 MW Capacity

Scalable campus for wholesale and retail applications



### 100% Tax Incentive

Zero sales tax for hardware and software for 50 years



### Best PUE

The lowest PUE of any provider in the Chicagoland market

#### Features

**Energy Efficient Design.** Digital Crossroad offers a reliable and energy-efficient, multi-mode cooling system that offers our clients unlimited access to water side economization for attractive sustainability benefits to support your business.

**Renewable Power.** We offer Green Choice power generation from a sensible combination of renewable sources, such as wind and solar, and through our energy partner, NIPSCO. This allows Digital Crossroad customers to purchase as little as 5% or as much as 100% of their electricity from renewable generation, provided through a combination of generation and Green-e Energy Renewable Energy Certificates (RECs).

#### Performance

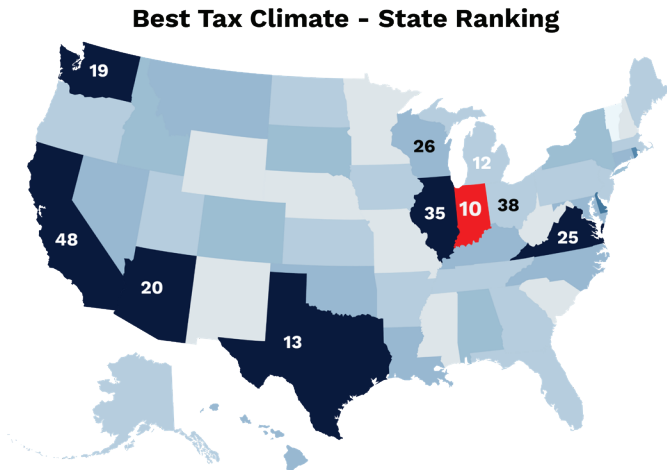
**Connectivity.** Our location provides a diverse fiber route to 350 Cermak with low latency. This supplies access to businesses, end users, and direct access to your major Cloud Service Providers, in a network dense framework to support your business.

**Power.** With an onsite electrical substation infrastructure, Digital Crossroad can deploy extremely dense and scalable solutions. The base design offers 2,000kW per 10,000 feet.

**Operational Excellence.** Delivering redundant, secure, and operationally tested infrastructure based on communication, continuous improvement and validation.

**Digital Crossroad - Where On Prem Technology Meets Cloud Evolution.**

# Indiana Top Tax Climate



**Cost of Doing Business In Indiana Ranked 4th**  
CNBC's Ranking of America's Top States For Doing Business

**Best In Industry Tax Incentives.** While neighboring states seek ways to overcome reported trillion dollar budget deficits via tax increases on cloud services, Indiana is lowering taxes year after year, building economic strength and providing an incentive commitment that lasts up to 50 years.

Indiana has spent years building a solid foundation, one of only a handful of states to maintain a bond rating ranked at AAA, in addition to an actual budget surplus. Indiana's long history of smart fiscal choices earned it a solid ranking of 10th in the nation for best state tax climate, as compared to Illinois' ranking at 35th.



Indiana's balanced budget and cash reserves support its legislative commitment to tax incentives that pass profitability right to your business.

## Digital Crossroad Customer Advantage

**Only 12 Fiber Miles From Downtown Chicago.** Digital Crossroad is located on the Indiana/Illinois border. This affords Digital Crossroad clients with the distinct dual advantage of being part of Chicagoland with the certainty and economic advantages of Indiana, taking your cloud service solution to the next level.

**Financial Edge For Your Company.** One of the most profitable advantages for clients of Digital Crossroad, is the 100% sales tax exemption. This incentive is in place today. <https://www.iedc.in.gov/incentives/data-center-sales-tax-exemption/home>

### 100% State Sales Tax Exemption applies to:

- 0% IT Hardware & Software
- 0% Electricity
- 0% Infrastructure
- 0% Fit-Out Construction
- 0% Installation
- 0% Fiber Network

**\$\$\$\$ Substantial Cost Savings**

### Indiana

0% Sales Tax Exemption

### Illinois

10%

### Virginia

5%

### Ohio

7%

Contact us at [www.digitalcrossroad.com](http://www.digitalcrossroad.com)